



# QUOTATION

**Client:** University of North Florida  
**Quote Number:** STI-QT-7449-20230417-University of North Florida-M4000-OT

**Date:** January 25, 2023  
**Payment Terms:** Net 30  
**Shipping Terms:** CONUS

**Contact:** Debbie Wang  
 4567 St. Johns Bluff Road  
 Jacksonville, FL 32224  
 dwang@unf.edu  
 904-226-7564

Quote valid until: May 25, 2023  
 Estimated Delivery: 60-90 days after order

Prepared by: Bridget Mathis

| ITEM | PART NUMBER               | DESCRIPTION   | UNIT PRICE    | QTY | EXT. PRICE    |
|------|---------------------------|---|---------------|-----|---------------|
| 1    | M4000-OT                  | Complete STISIM Drive® Hardware System with STI's Proprietary Console and Occupational Therapy Software Suite   | \$ 79,450.00  | 1   | \$ 79,450.00  |
|      | Includes:                 | Computer with high performance graphics card<br>Three 27" roadway display monitors<br>One 24" operator monitor<br>STI driving console with advanced digital steering<br>Advanced pedal set with left foot accelerator<br>Applicable STISIM Drive® software suite<br>Ready to drive scenarios<br>License key<br>Electronic documentation<br>One year of software support<br><b>To Include M4000-R Software Suite</b> |               |     |               |
| 2    | Installation and Training | On-site system installation and training  | \$ 2,500.00   | 1   | \$ 2,500.00   |
| 3    | Shipping                  | Shipping from STI to client site  | \$ 950.00     | 1   | \$ 950.00     |
| 4    | Educational Discount      | One Time Educational Discount   | \$ (2,000.00) | 1   | \$ (2,000.00) |
|      |                           |   |               |     |               |
|      |                           |   |               |     |               |
|      |                           |   |               |     |               |
|      |                           | *Separate quote provided for 5-year Silver Support Plan.<br>Quote #: STI-QT-7449-20230125-University of North Florida-M4000-OT-Silver Support Plan 5 Year.  |               |     |               |

TOTAL **\$ 80,900.00**





All prices in US Dollars

Please Issue PO Copy via fax or e-mail with original by post to expedite order.

Attn: Sanjeev Weerasuriya  
Systems Technology, Inc.  
13766 S. Hawthorne Blvd., Hawthorne, CA 90250-7083  
Phone: (310)-679-2281 x124

Fax: (310)-644-3887  
E-mail: Sanjeev@systemstech.com

**PO's must clearly show the quoted price, quote number, billing contact and address, shipping contact and address, payment terms and delivery terms in order to be processed.**

**Terms and Conditions**

**The pricing quoted above is based on our standard terms and conditions as stated on this document. Quoted pricing is subject to change if the client requires alternate terms and conditions, or warranties, that exceed those stated on this document.**

**Payment Terms (this quote): Net 30**

Explanation of Terms:

|              |  |
|--------------|--|
| Net 30       | Full balance is due within 30 days of invoice date                 |
| Upon Receipt | Full balance is due immediately upon receipt of items              |
| 30/70        | 30% deposit required to ship; balance is due upon receipt of items |
| CBS          | Cash Before Shipment (100% deposit required to ship)               |
| T/T          | Wire Transfer (100% deposit required to ship)                      |
| L/C          | Letter of Credit   |

\* For system purchase orders granted Net 30 terms that include installation and training services, 90% of the balance will be invoiced upon shipment of the system, and 10% upon completion of the installation and training services

**Shipping Terms (this quote): CONUS**

Explanation of Terms:

|          |  |
|----------|--|
| CONUS    | Shipping within the Continental United States (CONUS) is included in price.  |
| OCONUS   | Shipping to locations outside of the Continental United States (OCUNUS) is not included in the system price and is presented as a separate line item.                |
| EX WORKS | System will be made available at Systems Technology facility in Hawthorne, CA for pick-up by buyers designated agent. All costs are the responsibility of the buyer. |

**Conditions**

Unless otherwise specified the software or systems presented in this quote are as-is systems and do not include any hardware or *International Orders Only: Taxes, Customs Fees, Customs Duties, and VAT have been excluded from this quote - they are the responsibility of the buyer.*

\* Return of systems shipped and delivered, but not installed, are subject to a 20% restocking charge.



## **Support and Warranties**

### **Technical Support**

Systems Technology will provide technical support to rectify any defect that renders the simulator inoperable and is the direct result of the development, set-up, or installation efforts of Systems Technology as set forth and limited by the product warranty determination. Technical support is offered for the duration of the warranty period and per annual software support agreement.

### **Annual Support**

System Technologies offers an annual support subscription that covers the installation, use, and operation of the simulator for the duration of the support contract. For those clients who choose not to subscribe to an annual support subscription, an hourly pay-as-you-go support program will apply - please contact System Technology for current rates for your system.

### **Warranty**

Systems Technology warrants that the software provided will be free of defects for the period of 1 year. These defects include any reported or un-reported issues that cause the system to be unstable or unusable as a result of the development of Systems Technology.

## **Sole Source Statement**

The STISIM Drive® Driving Simulator was created by Systems Technology, Inc. and is exclusively made and manufactured by our company. To our knowledge, STISIM Drive® is a unique design. STISIM Drive® products are sold directly by Systems Technology, Inc in the United States and by authorized dealers throughout the world.

## **Environmental Sustainability**

Systems Technology, Inc. has taken significant and lasting steps to minimize adverse environmental impacts and to conserve natural resources, in its business activities and its projects. Management and employees work together to consider and minimize the impact of our activities on the environment and work towards establishing environmental best practices.