





## From the President

It has been a phenomenal year at the University of North Florida, and I am inspired every day by the tremendous commitment of our community to the success of UNF and our students.

The generosity of donors, alumni and friends goes far to elevate our University and prepare our students for the future. Gifts to UNF fund thousands of scholarships, while also providing students with cutting-edge research opportunities, state-of-the-art resources and transformational learning experiences. Your support is indeed making a difference and changing lives.

This fall, we welcomed our largest and most diverse freshman class to date, with total enrollment hitting an all-time high at 17,300. UNF was nationally ranked at 140 among Top Public Universities by U.S. News & World Report — the first time in history that UNF has been recognized for its national impact on collegiate education. Florida was named the top state in the nation for higher education for the third consecutive year. Our UNF profile is growing, and we are proud to be part of the best system in the country!

We are grateful to many local business partners who enable our talented students to gain experience in their fields and make an impact. Our students are recognized for being job-ready. In fact, UNF ranks No. 1 among state institutions for graduates employed full time in Florida!

Again, thank you for all you do for UNF. Every day, we see the impact of your generosity on our campus and in our community. We are proud of who we are and where we are going, and we are indebted to the critical role you are playing in our journey to greatness and national distinction.

In gratitude,

David M. Szymanski, Ph.D.  
University of North Florida President



## From the Board Chair and Executive Director

On behalf of the UNF Foundation Board of Directors, we are pleased to present the 2018-19 Annual Report.

It was another strong year for philanthropy at the University of North Florida, and we are grateful to each of you for your continued support and engagement. As you review the financial summary of the past year, we hope you also enjoy reading stories about a few of UNF's many donors and the impact they are having on our students, the University and our community.

There were more than 20,000 gifts to the Foundation during the year totaling nearly \$18 million. Over 20% of the funds were dedicated to scholarships, including first-generation scholarships. With an estimated 36% of the freshman class being the first in their families to attend college, we can't thank you enough for your generosity in this area. Your support is also providing valuable resources, innovative research experiences and other learning opportunities for students, as well as programming for the greater Jacksonville community.

The endowment remained strong, growing to more than \$116 million at the close of the fiscal year. Our UNF

Foundation board and staff continue to effectively manage and distribute endowment earnings to ensure maximum benefits now, while strategically planning for the future.

To everyone who contributed to the UNF Foundation over the past year, we thank you. Your generous support and advocacy continues to build a stronger future for the University of North Florida and our students.

We are grateful.

Jason Burnett, '85  
Chair, UNF Foundation, Inc.  
Board of Directors

Ann S. McCullen, '07  
Vice President for University Development  
and Alumni Engagement and  
Executive Director, UNF Foundation, Inc.

# 2018-19 UNF Foundation Board Members

Steve Bachand  
Doug Baer  
Scott Baker  
David Brown  
Doug Burnett  
Jason Burnett, '85  
Dwight Cooper  
Lisa Davis, '97  
Shantel Davis, '99  
Elana Dietz  
Chuck Ged, '86  
Margaret Gellatly  
Marilyn Gilman, '17  
Paul Goodwin  
Beth Gordon  
Alan Hartley, '05  
John Hayt  
Ann Hicks, '95  
Corinne Hodak, '86

Mac Holley  
Jonathan Howe  
Debbie Johnson, '85, '89  
Tony Kurlas  
Irene Lazzara  
Tony Marinatos  
Carolyn Mathis  
Marilyn McAfee  
Scott McCaleb  
Vince McCormack  
Almeta Monroe-Turner  
Chuck Moorer  
Jorge Morales  
Joannie Newton  
Rusty Newton  
Myron Pincomb, '95  
Matt Rapp  
Conchita Robinson  
Susan Ryzewic

Susan Schantz  
Elana Schrader  
Travis Shore, '99  
Linda Slade, '74  
Gregory Smith  
David Stein  
Ken Sweder  
Bruce Taylor  
Jim Van Vleck

## New members FISCAL YEAR 2019-20

Martha Barrett  
Curt Cunkle  
Anne Lufrano  
Damon Olinto, '83  
Malinda Prudencio, '02  
Amy Rice  
Steve Sherman



UNIVERSITY of NORTH FLORIDA  
Foundation, Inc.



## On a mission to change lives

The Morales family and their company, RF-SMART, are committed to making the world a better place – a focus that extends far beyond the company’s day-to-day operations and into the Jacksonville community. Jorge Morales, chairman, and his son, Michael, CEO, lead the innovative company that has been a key partner of the University of North Florida.

Talk to any employee there and they will confirm that the company’s mission statement — “We exist to transform our customers and change lives” — is not just a plaque in the lobby, but the key to the culture at RF-SMART. The business motto extends to the company’s philanthropy and certainly to its involvement with UNF, which includes a recent \$1 million gift to the School of Computing to fund scholarships and an endowed professorship to enhance research.

President Szymanski announced the generous gift at his inauguration ceremony in February. “The Morales family and RF-SMART are building their legacy on our campus,” said Szymanski, commenting that the gift will change lives. “It is truly transformational!”

Past involvement with the University of North Florida has been significant. Jorge Morales has provided scholarships for computing students, endowed a scholarship fund and supported a senior capstone project. In 2017, the RF-SMART Computer Lab was established in the School of Computing to provide space for systems software courses.

Jorge has been just as generous with his time, serving

on the UNF Foundation Board and Dean’s Leadership Council for the College of Computing, Engineering and Construction. He is grateful for the strong relationship UNF has with the business community, one he says benefits students and local companies. “It’s a great partnership,” Morales said. “We share ideas, what we are looking for in graduates and in curriculum, and the University listens.”

RF-SMART regularly hosts interns and currently employs more than two dozen UNF graduates. Michael Morales said he is always impressed by the students who come to work at RF-SMART. “They are a cultural fit,” he said. “They are high caliber individuals, have strong work ethics, and they want to learn and grow.”

UNF alumnus Charles Cox, ’13, customer transformation coordinator at RF-SMART, said a comment from Jorge during his first few weeks on the job has stuck with him: “I want this to be your first and your last job.” Cox said the words reflected the company and family’s commitment to a strong work environment that also promotes community involvement and responsibility. “They care about people,” said Cox. “It is obvious in everything they do.”

Cox, who remains grateful for a scholarship he received in college, said he admires the philanthropy of the Morales family.

“Seeing Jorge and Michael give to scholarships adds to my gratitude for them as leaders,” Cox said. “They continue to inspire us all.”



**Jorge and Michael Morales**  
outside the RF SMART  
Jacksonville offices.



Ralph Sawyer proudly stands in the University Center, home to UNF's OLLI program.

OSHER  
LIFELONG  
LEARNING  
INSTITUTE

Live Well.  
Learn Forever.

www.unfolli.com

UNF | Division of Continuing Education

## A champion of lifelong learning

"Maybe you ought to teach a class." It's a suggestion many have gotten from Ralph Sawyer over the years.

Passionate about continuing to share knowledge and learn in retirement, Sawyer was instrumental in bringing OLLI, the Osher Lifelong Learning Institute, to UNF after moving to Jacksonville in 2005 and discovering a void. After retiring as chairman of the ophthalmology department of the Bethesda Naval Hospital, Sawyer had gotten involved with a similar program at Johns Hopkins University. With the approval and enthusiasm of the UNF administration, Sawyer, a friend Martin Connor and a few others filled the first semester with 150 students. The second term had 350. Today, OLLI at UNF, one of 124 nationwide, has 1,500 members who choose from more than 300 programs annually.

"Retirees learn and share their interests," said Sawyer, who teaches such thought-provoking classes as "Current Events," "Great Decisions" and "Just What Were They Thinking?," an anthology of authors from the past 150 years.

Although UNF's OLLI is funded primarily through \$50 member dues, modest class fees and support through two past awards from the Bernard Osher Foundation, philanthropists invest in much-needed improvements including classroom upgrades and volunteer recognition

and appreciation programs, according to Jeanette Toohey, director. In 2018, Ralph and Adelta Sawyer made an initial gift that established the OLLI Enhancement Fund, an endowment that also includes an account to support more immediate needs. "Their generous gift has elevated OLLI to its next level," Toohey said.

Sawyer is grateful to UNF for its support of OLLI, particularly for the use of the Adam W. Herbert University Center. "People who attend are 50 and older, so this really helps the community," he said. "The University contributes to the ongoing education of the older community."

His 30-year Navy career included heading the ophthalmology training program at Naval Hospital Jacksonville for eight years before running the ophthalmology teaching program for 15 years at Bethesda, where he treated senators and congressmen and made house calls to the White House.

Sawyer also is active in the World Affairs Council of Jacksonville that consists of accomplished individuals whom he frequently asks to speak at OLLI classes. "The whole idea of intellectual engagement is looking for any outlet in which people can grow themselves and share what they are interested in," he said. "OLLI provides a tremendous outlet for that."

## Lifetime love of music inspires philanthropy

Peter Trofimenko's career merged two worlds — one financial, the other musical. He worked within both for many years; investment expert by day, orchestra conductor and arranger by night.

Though retired now, Trofimenko's love of music continues and recently inspired a gift that will touch the lives of UNF music students for many years to come. Collected over a long career, his donation included string and percussion instruments that filled the Robinson Theater stage, orchestra scores, 70 boxes of sheet music, CDs and DVDs.

For the School of Music, the donation is indeed a treasure. The gifts include a grand marimba, timpani, xylophones and many other percussion instruments. Dr. Andrea Venet, assistant professor of percussion and department head, said the generous donation has enhanced operations and programming.

"Students now have access to full-size, concert quality instruments in our practice rooms as well as spaces used for instruction," Venet said. "Peter's generosity has allowed us to have multiple ensembles rehearsing at the same time, which we were unable to do before."

It has also allowed for a different kind of music to be played at UNF with the donated strings, which include Russian folk instruments called domras and balalaikas. Trofimenko, who grew up in what is now

Ukraine, began playing a balalaika in first grade.

After earning a Ph.D. in finance, and a second undergraduate degree in music, Trofimenko relocated with his family to work at an investment firm in Washington D.C., where he founded the American Balalaika Symphony. He served as artistic director and conductor for more than 70 musicians and also traveled the world to conduct other orchestras.

These days, since his relocation to Jacksonville, you might find him visiting Room 2304 in the Fine Arts Center, where violinist Rose Francis and her students are learning to play domras. Francis said Trofimenko also has been generous with his time, demonstrating techniques and sharing the history of the instruments.

Francis has been tasked with creating a new program at UNF and to grow the current small ensemble. "It's really a lot of fun, and we're having a great time learning instruments of a different culture," Francis said. "Not many musicians have seen a balalaika orchestra or heard the instrument, let alone been able to get their hands on one."

For Trofimenko, the donation is all about helping students develop as musicians. "I hope that the students take an interest in playing the string instruments, which are used as a foundation for music education in Eastern Europe," he said. "They're very easy to play, and your UNF students are progressing quickly. I'm impressed."



Music majors (seated left to right) Grant Gladden, David Donica and Evan Guttormson playing domras with instructor Rose Francis and joined by Peter Trofimenko, standing with a contrabass balalaika.

UNIVERSITY HIGHLIGHTS



RANKED  
**#1**  
among state schools for  
graduates employed in Florida

NAMED A  
**Best Value**  
COLLEGE  
Forbes

**17,300**  
Enrollment Fall 2019  
– Most in UNF history –

RANKED AMONG  
**Top 25**  
public universities for  
lowest student default rates

RANKED A  
**National**  
UNIVERSITY  
by U.S. News & World Report  
– First time in history –

An estimated  
**36%**  
of freshmen are first-  
generation college students

NAMED A  
**Diversity**  
CHAMPION  
INSIGHT into Diversity  
Magazine

**4.32**  
Average GPA of  
Incoming Fall 2019 Freshmen

# The power of caring

Brian Frampton embraces each new day. He is grateful for his family, the opportunity to make a difference in people's lives and for all those who have enriched his own.

The retired Navy petty officer turned registered nurse is scheduled to graduate from UNF in 2020 with a Doctor of Nursing Practice degree in nurse anesthesia. His journey, which includes both a heart and kidney transplant, has been a challenging one, but also one filled with optimism and joy. Many have impacted his life, from medical staff to individuals like Robin and Sharyn Bradbury, who funded a fellowship that provides support while he is in graduate school.

Life took a dramatic turn for Frampton in 2004 when he became ill while deployed to Qatar and the Persian Gulf. A serious heart condition was identified, ending his Naval career. Three years later, he had a heart transplant. At that time, his daughters were six and three.

Through it all, Frampton recalls nurses and others who made a profound difference in his life. One nurse, Ian, was a paraglider who engaged Frampton in long discussions

## Robin and Sharyn Bradbury with Brian Frampton.



on how to configure a two-way radio in his helmet. They discussed electrical work and fabrication — skills Frampton developed in the Navy. Later Frampton learned Ian already knew how to do what he was asking his patient to “teach” him. “He engaged me in something he knew would distract me,” Frampton said. “This is the power of caring.”

Then, there was the nurse who cared for Frampton after his transplant. She held his hand while he wept for the family of the heart donor — a 17-year-old who had just gotten his license a month before being killed in a hit-and-run accident.

Drawn to healthcare as a young man, Frampton's powerful experiences with medical staff furthered his desire to change professions. “They ease the burden somewhat, even if it's only listening or showing with small gestures that you are not alone, and that they care,” Frampton said. Robin and Sharyn Bradbury know this all too well. They also spent countless hours in hospitals with their son Drew, who passed away from complications due to cystic fibrosis. Sharyn recalls the extraordinary nurses who cared for their son. “It was their humanity,” she said. “They were friends as much as caregivers.”

The Bradburys have endowed two unique graduate fellowships, both with a leadership component — one for a STEM field and one for nursing, currently awarded to Frampton. “The two current fellowship recipients are terrific,” said Robin. “Brian is spectacular, and I couldn't imagine a better advocate in the nursing field.”

Frampton is grateful to the Bradburys for touching his life in such a meaningful way. “It has meant more time with my family, valuable time. It means everything.”



Brian Frampton and his wife, Sachiko, enjoy a moment together near the University's Candy Cane Lake.



Gary Chartrand visits UNF's innovative STEP Lab.

## Elevating the future of education

Gary Chartrand isn't one to sit idle.

For more than a decade, he has been intensely focused on enhancing education in Florida, committing time, energy and resources to broaden learning opportunities for children. His impact has been profound, and his recent gifts to UNF's College of Education and Human Services go even further to support that mission.

Chartrand, chairman of Acosta, a leading sales and marketing company, served for eight years on Florida's State Board of Education including two years as chair. He was the founding chair of the Jacksonville Public Education Fund, instrumental in bringing the KIPP nonprofit charter school to Jacksonville, and led the effort to establish Teach for America on the First Coast.

In 2015, Chartrand created the STEM2 Hub with area businesses to accelerate local learning in science, technology, engineering, mathematics and medicine. "Gary cares deeply about the youth in our community," said Kathleen Schofield, executive director of the STEM2 Hub. "He values the role that teachers play, not only in being a caring and stable force in children's lives, but also as the people who set them on the path toward their future."

The family's foundation, started in 2006, also has given generously to area public schools, particularly those in lower-income neighborhoods. This summer, Chartrand pledged significant support to the Urban Initiative Scholarship Fund at UNF, an effort to develop a diverse teaching force in urban public schools. "Our teacher pipeline is really important to make sure we have quality

teachers in front of our students," Chartrand said. "The single biggest component to student achievement is the teacher, and to be effective, it is vital that we have representation from everyone in our community." The Urban Initiative also aims to meet the critical shortage of teachers in Duval County.

"Gary knows the issues facing Northeast Florida," said Diane Yendol-Hoppey, Dean of UNF's College of Education and Human Services, commenting that nearly 80% of UNF's education graduates stay in the area to teach. "He recognizes the critical role that our College plays in the future of local education," she said. "We are grateful to have him as a partner."

Chartrand believes the rapid pace of changes in technology and science requires immediate and far-reaching changes in the classroom. He also has lent his support to help fund the associate director of research programs and services for UNF's STEP Lab, where regional preK-12 students and teachers, University faculty and students, and community partners can gain hands-on experience in STEM learning.

"Our schools must prepare students for the 21st century with 21st century skills," Chartrand said. "Exposure is critical!"

With so many of UNF's education graduates staying local, Chartrand said he and his family are proud to lend support where he knows it will make a difference. "UNF has a robust College of Education that is critical to our community," he said. "We are just doing what we can to support that."

## Encouraging student success

Michael Ward believes in the value of an education. The oldest of eight children, he knew early on that college was a key to future success. He worked hard to make that happen, becoming a first-generation college graduate with a bachelor's degree from the University of Maryland and an MBA from Harvard. Ward, who retired as CEO of CSX Transportation in 2017, and his wife Jennifer Glock, a first-generation graduate of West Virginia University, have been champions of education on all levels in Jacksonville. Their generosity is helping students succeed and thrive.

"Education is the best gift," said Ward. "It improves lives, and it helps students understand the world." The Michael Ward and Jennifer Glock Foundation has had a significant impact on the University of North Florida and its students. In addition to providing funding for scholarships, Ward, a strong advocate of the armed forces, has given generously to UNF's Military and Veterans Resource Center.

Much of Ward's philanthropy at UNF has focused on helping students overcome obstacles. A key area benefiting from his support has been the on-campus Disability Resource Center (DRC) and its highly successful ACCESS Academy — Advancing College Competency: Encouraging Student Success. Students registered with the DRC are encouraged to participate in ACCESS Academy's "boost sessions" covering topics from time management and study skills to stress management, self-advocacy and career readiness. Each class includes three one-hour sessions along with individual time working with a mentor to

implement the learned strategies. Once a class is completed, the student receives a \$100 scholarship.

"The boost sessions were very beneficial," said Uche Onyibe, a senior majoring in computer science. "I learned things that I hadn't learned before. There was a lot of discussion between participants; you meet people you can relate to."

Dr. Rusty Dubberly, director of the DRC, said the program has been incredibly successful, and gifts from the Michael Ward and Jennifer Glock Foundation, which provide the \$100 incentive for the students and funding for program staff, have been vital to that success. "Gifts from the Michael Ward and Jennifer Glock Foundation have benefited hundreds of students with disabilities at UNF," he said. "Their generosity directly impacts our students' academic and career readiness, which is a gift that lasts a lifetime."

According to Dubberly, during the 2017-18 school year, students participating in ACCESS Academy had a higher average GPA than the average of the full student body. During the past three years, over 99% of the students participating in ACCESS Academy have maintained satisfactory academic progress in their coursework at UNF — a clear indication that the program is working.

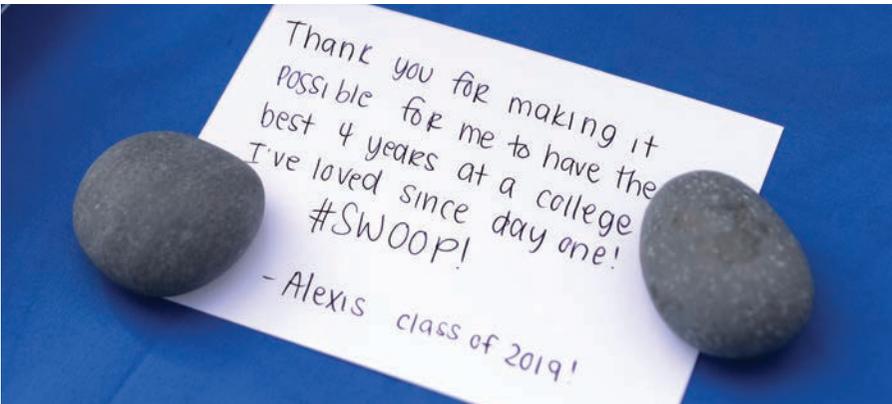
"I'm so grateful. It is phenomenal that Mr. Ward chooses to do this and make an impact," said junior Ariana Hernandez, a public health major. "It is great to see how people's lives can be enhanced because of someone's generosity."



Michael Ward and Jennifer Glock along the St. Johns River.



“Having this Foundation scholarship has been very encouraging, because it reminds me that I have people who believe in me and my ability to get my degree!”  
 — Sajan G., UNF Junior



“Receiving a scholarship impacted my life because it taught me that the real joy in life isn't what you have, it's what you give. I continue to give because someone so freely gave to me.”  
 — Rochelle C., UNF Alum Class of 2015



“My scholarship has helped pave the way to my success in college and provided me with the extra skills in order to achieve my goals in life.”  
 — Marilyn H., UNF Senior Graduating Fall 2019



**\$111,105**  
 raised on UNF Giving Day,  
 more than double the previous year's total

**\$3.65 MILLION**  
 Raised in FY 2018-19 for Endowed and  
 Nonendowed Scholarships

**22**  
 New Endowments  
 in FY 2018-19

**\$116.2 MILLION**  
 Total Endowment  
 as of June 2019

More than  
**20,000**  
 gifts to UNF  
 in FY 2018-19

**\$17.9 MILLION**  
 Raised in FY 2018-19

# FY 2018-19 Financial Information

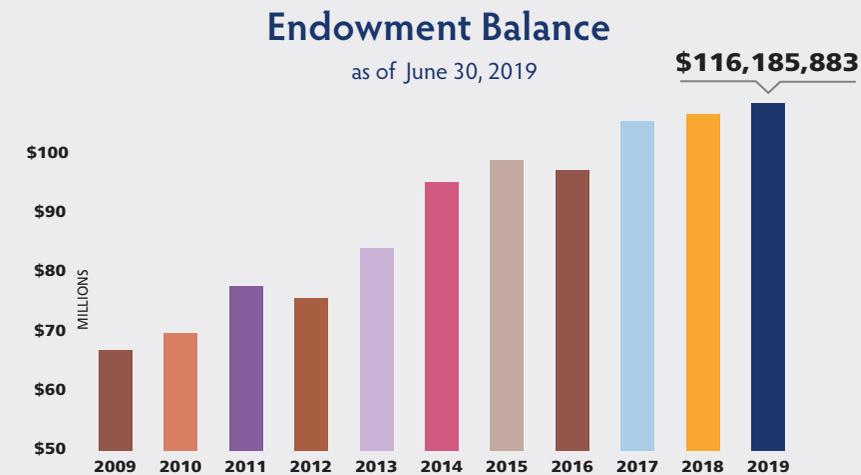
The UNF Foundation, Inc., a nonprofit, tax-exempt entity, was organized and incorporated in 1971 for the purpose of providing voluntary private support from alumni, parents, friends, corporations, foundations and others for the benefit of the University of North Florida. Through diligent stewardship and careful planning,

maximum benefit is reached for each dollar donated. The Foundation is proud of the many scholarships, professorships, programs and community outreach initiatives funded through these generous gifts and the tremendous impact this support has on the University of North Florida and its students.

## Summary Audited Statements of Financial Position

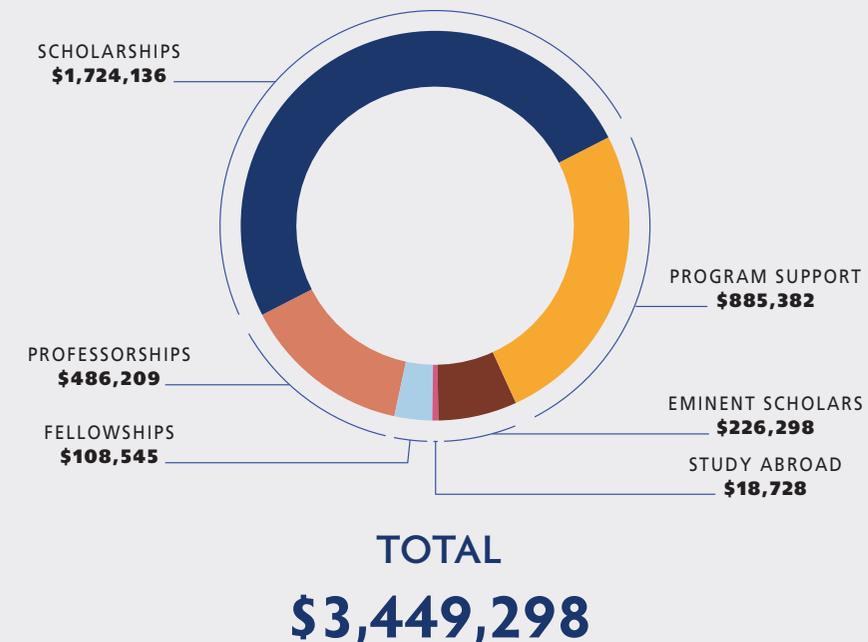
as of June 30, 2019 and June 30, 2018

	FY 2019	FY 2018
<b>ASSETS</b>		
CASH	217,171	368,614
CURRENT ASSETS	1,476,745	2,883,548
NONCURRENT ASSETS	147,934,980	139,905,320
<b>TOTAL ASSETS</b>	<b>\$149,628,896</b>	<b>\$143,157,482</b>
<b>LIABILITIES</b>		
CURRENT LIABILITIES	418,958	419,237
NONCURRENT LIABILITIES	184,958	334,725
<b>TOTAL LIABILITIES</b>	<b>\$603,916</b>	<b>\$753,962</b>
<b>NET POSITIONS</b>		
PERMANENT ENDOWMENTS	116,185,883	112,498,289
RESTRICTED FUNDS	21,608,521	18,955,490
NET INVESTMENT IN CAPITAL ASSETS	9,643,504	9,595,620
UNRESTRICTED FUNDS	1,587,072	1,354,121
<b>TOTAL NET POSITIONS</b>	<b>\$149,024,980</b>	<b>\$142,403,520</b>
<b>TOTAL LIABILITIES &amp; NET POSITIONS</b>	<b>\$149,628,896</b>	<b>\$143,157,482</b>



## Endowment Spending Allocation

for Fiscal Year 2019 - 20



## FOUNDATION ENDOWMENT

The University of North Florida Foundation provides prudent fiduciary management and oversight of the University Endowment.

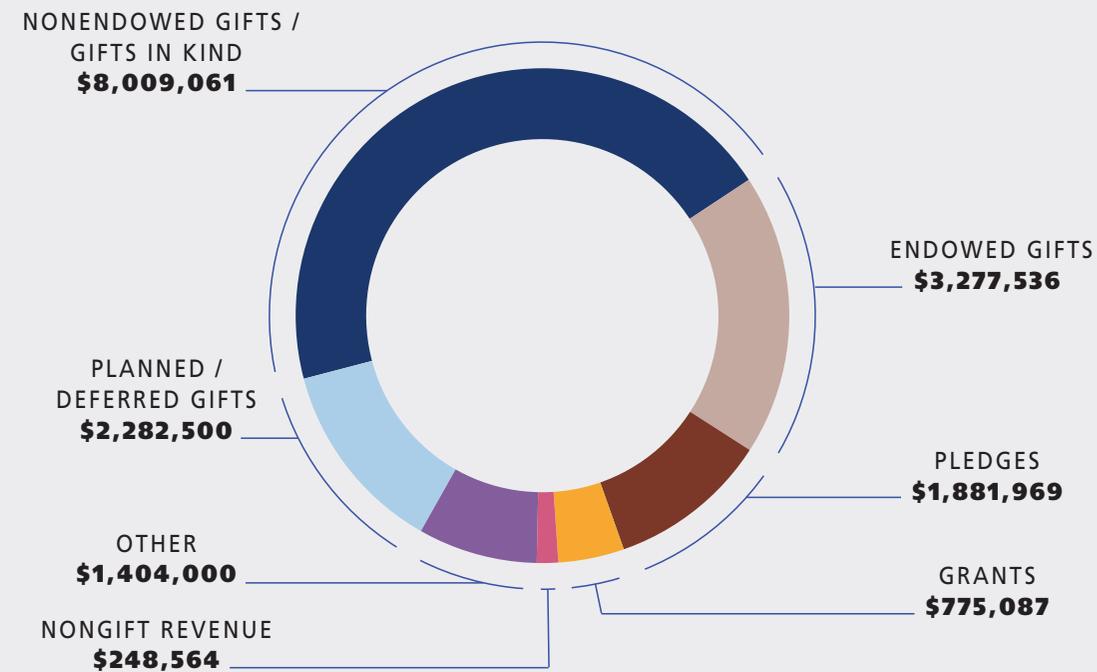
The investment and management of the Endowment is governed by the Florida Uniform Prudent Management of Institutional Funds Act (FUPMIFA).

The Foundation Investment Policy:

- adheres with the requirements of FUPMIFA,
- ensures good faith, prudent management of the assets in order to serve the best interests of persons that rely on the distributions from these assets,
- addresses the long-term interests of the Endowment,
- adheres to accepted investment and financial management principles,
- addresses the institution's present and anticipated financial resources, and
- considers other resources of the institution.

# FY 2018-19 Financials

### Types of Gifts

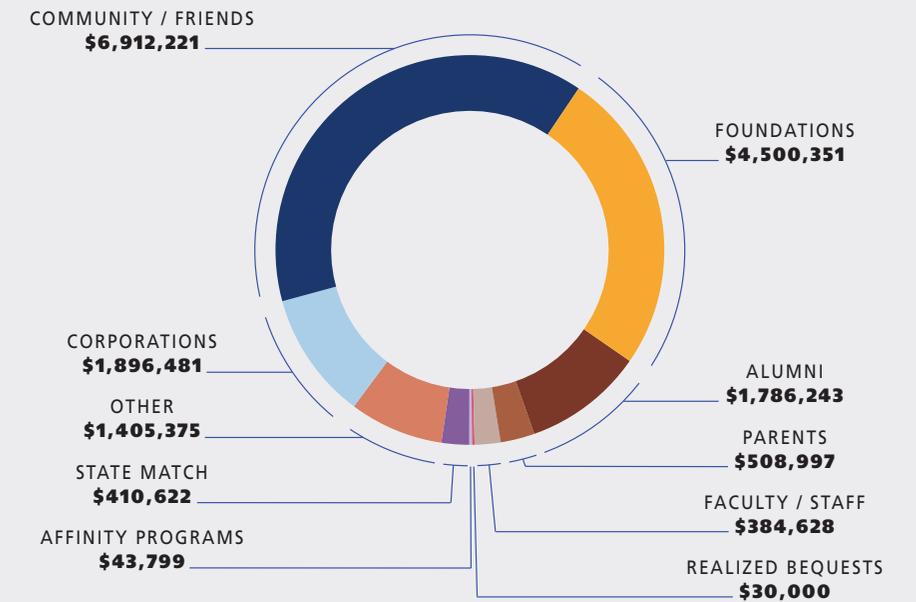


**TOTAL  
\$17,878,717**

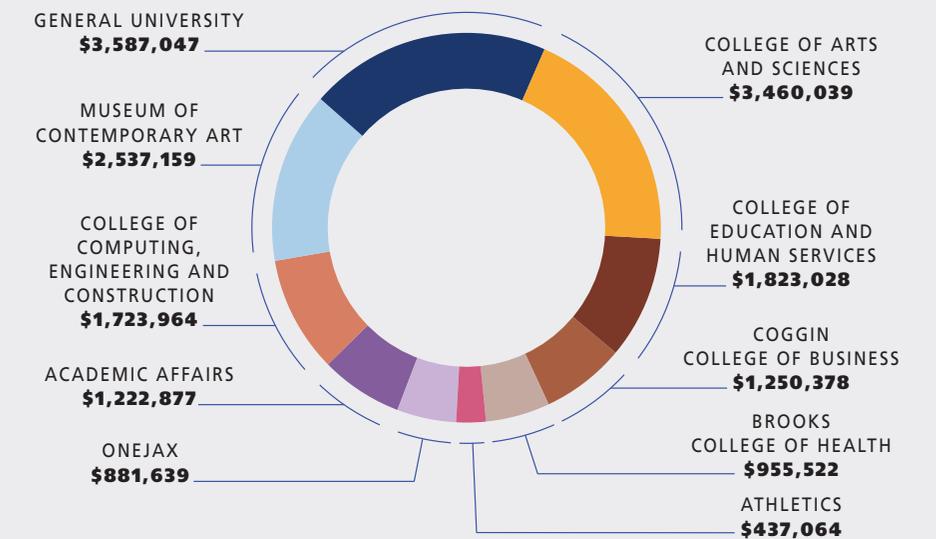
**TOTAL DONORS  
8,154**

**TOTAL  
\$17,878,717**

### Gift Sources



### Designation of Gifts



# DONOR Bill of Rights

**Philanthropy is based on voluntary action for the common good.  
It is a tradition of giving and sharing that is primary to the quality of life.**

To assure that philanthropy merits the respect and trust of the general public, and that donors and prospective donors can have full confidence in the not-for-profit organizations and causes they are asked to support, we declare that all donors have these rights:

- |  |  |
|--|--|
| <p><b>I.</b> To be informed of the organization's mission, of the way the organization intends to use donated resources, and of its capacity to use donations effectively for their intended purposes.</p> <p><b>II.</b> To be informed of the identity of those serving on the organization's governing board, and to expect the board to exercise prudent judgment in its stewardship responsibilities.</p> <p><b>III.</b> To have access to the organization's most recent financial statements.</p> <p><b>IV.</b> To be assured their gifts will be used for the purposes for which they were given.</p> <p><b>V.</b> To receive appropriate acknowledgment and recognition.</p> | <p><b>VI.</b> To be assured that information about their donations is handled with respect and with confidentiality to the extent provided by law.</p> <p><b>VII.</b> To expect that all relationships with individuals representing organizations of interest to the donor will be professional in nature.</p> <p><b>VIII.</b> To be informed whether those seeking donations are volunteers, employees of the organization or hired solicitors.</p> <p><b>IX.</b> To have the opportunity for their names to be deleted from mailing lists that an organization may intend to share.</p> <p><b>X.</b> To feel free to ask questions when making a donation and to receive prompt, truthful and forthright answers.</p> |
|--|--|

*Developed by: Association of Fundraising Professionals (AFP),  
Association for Healthcare Philanthropy (AHP), Council for Advancement and Support of Education (CASE),  
Giving Institute: Leading Consultants to Non-Profits*

# NEW ENDOWMENTS FY 2018 - 19

**A special thank you to our donors  
who created these new endowments in the past fiscal year.**

- |   |   |
|---|---|
| <p><b>AJAX Building Corporation</b><br/>Endowed Scholarship</p> <p><b>BCH School of Nursing</b><br/>White Coat Ceremony Endowment</p> <p><b>Dr. Peter Scott Brown</b><br/>Art History Endowed Scholarship</p> <p><b>Phillip R. Burnaman</b><br/>Endowed Scholarship</p> <p><b>Donald W. &amp; Carol S. Ditzenberger</b><br/>Brooks College of Health Endowment</p> <p><b>Dr. Mauricio Gonzalez</b><br/>Endowed Scholarship in Art and Design</p> <p><b>Emanuel "Manny" Hernandez, Jr.</b><br/>Endowment</p> <p><b>Dr. Bill Herrold</b><br/>Endowed Professorship</p> <p><b>MOCA</b><br/>Art Endowment</p> <p><b>Moyano Family</b><br/>Endowed Scholarship in Social Work</p> <p><b>Dr. Debra Murphy-Livingston</b><br/>Study Abroad Endowed Scholarship</p> | <p><b>OLLI</b><br/>Enhancement Endowed Fund</p> <p><b>RF-SMART and Morales Family</b><br/>School of Computing Professorship Endowment</p> <p><b>RF-SMART and Morales Family</b><br/>School of Computing Director<br/>Excellence Endowment</p> <p><b>RF-SMART and Morales Family</b><br/>Scholarship Endowment</p> <p><b>Susan Joy Smith</b><br/>Health Administration Scholarship</p> <p><b>STEM</b><br/>Endowed Scholarship</p> <p><b>Tonsfeldt</b><br/>Music Scholarship Endowment</p> <p><b>William C. Van Law III</b><br/>Endowed First Generation Scholarship</p> <p><b>Joan and James Van Vleck</b><br/>Teaching Excellence Endowment</p> <p><b>Carolyn Williams</b><br/>Endowed Scholarship</p> <p><b>Janice A. and Lowell D. Wood</b><br/>Endowed Scholarship</p> |
|---|---|

# UNF Foundation

**Ann McCullen, '07**  
*Vice President for University Development  
and Alumni Engagement, and  
Executive Director of the UNF Foundation, Inc.*

**Shari A. Shuman, '91**  
*Vice President for Administration and Finance,  
and Treasurer of the UNF Foundation, Inc.*

## Central Development

**Teresa Nichols, '94**  
*Assistant Vice President*

**Liz Iglesias**  
*Director of Planned Giving*

**Christina Levine**  
*Director of Major Gifts*

**Stephanie Paige, '17**  
*Executive Secretary*

**Amelia Rubino, '18**  
*Administrative Assistant*

## Donor Engagement and Stewardship

**Emily Williamson**  
*Director of  
Donor Engagement and Stewardship*

**Kate McMillan, '17**  
*Assistant Director of  
Donor Engagement and Stewardship*

**Molly Espinoza**  
*Assistant Director of Special Events*

## Alumni Engagement and Annual Giving

**Jennifer Perkins**  
*Director of Alumni Engagement*

**Lauren Hodge, '09**  
*Marketing Coordinator*

**Kelly Rhoden, '16**  
*Event Coordinator, Alumni Engagement*

**Evann Coad**  
*Director of Annual Giving*

**Katherine Shalov**  
*Assistant Director of Annual Giving*

**Sara Menendez**  
*Executive Secretary, Alumni Engagement  
and Annual Giving*

## Development Academic Affairs

**Kathleen Leone, '16**  
*Director of Development*

**Athletics**  
**Nick Morrow**  
*Senior Associate Athletics  
Director of Development*

**Mike Johnson**  
*Assistant Director of Athletics*

**Brooks College of Health**  
**Michelle Drinks**  
*Assistant Director of Development*

**Coggin College of Business**  
**Caleb Garrett**  
*Assistant Director of Development*

**College of Arts and Sciences**  
**Anne-Marie Campbell**  
*Director of Development*

**Kyle Enriquez, '13**  
*Assistant Director of Development*

**College of Computing,  
Engineering and Construction**  
**Marc Kaiser**  
*Director of Development*

**College of Education and  
Human Services**  
**Lee Anderson, '13**  
*Director of Development*

**Museum of Contemporary Art**  
**Ausu Anaraki**  
*Assistant Director of Development*

## Advancement Operations

**Olga Igolnikov**  
*Sr. Director of Advancement Operations*

**Anna Keel**  
*Assistant Director of  
Advancement Operations*

**Terry Synnott**  
*Assistant Director of Prospect Research*

**Katie Santilli**  
*Assistant Director of Prospect Management*

**Erik Rettig, '15**  
*Assistant Director of  
Data Management Reporting*

**Emily Gebbia**  
*Budget Associate*

**Keri Barnhart, '08**  
*Coordinator of Data Management*

**Alex Tran**  
*Accounting Associate*

**Judith Newbold**  
*Accounting Associate*

## Foundation Accounting

**Valerie Odom Stevenson**  
*University/DSO Controller*

**Lola Argalas**  
*Associate Director*

**Michael McGuire, '09, '13**  
*Associate Director of  
Business and Finance/Auxiliary Services*

**Erin Davis**  
*Coordinator of Accounting*