IN THE KNOW: WHEN OPPORTUNITY KNOCKS
WILL YOU BE READY TO ANSWER?

By: Lynn Brown

Thanks to a long history of building relationships with business and professional partners in the region and beyond, UNF T&L students are offered a wide variety of opportunities for scholarships, networking, internships, career guidance, facility tours, lectures, leadership, community service and Career Day. Coupled with an excellent academic program, these opportunities provide students with the tools needed to succeed in the profession.

Success however, does not come easy. It takes time, serious preparation and a solid professional network. The logical place to start is at UNF. First and foremost it is important to join the Transportation and Logistics Society, where you will get to know the other students in the program and have the chance to prove yourself as a student leader. TLS is an investment in your professional future that will pay big dividends.

Another great way to prepare for a promising career is to meet people in the business and build a professional network. Students can accomplish this by attending facility tours and events organized by professional organizations. All students in the program are invited to attend a free networking reception hosted by the Propeller Club on January 21st at the UNF University Center. The Council of Supply Chain Management Professionals (CSCMP) offers a special student price (free for volunteers) for their monthly luncheons. The American Society of Transportation and Logistics (AST&L), the Transportation Club of Jacksonville, Women in Transportation (WTS) and National Defense Transportation Association (NDTA) all support students with scholarships, reduced student memberships and much, much more.

There is no better way to network than the T&L Spring Career Day on Friday, February 25. Resumes are posted online and there is a networking breakfast and lunch along with scheduled one-on-one interviews with recruiters. Starting salaries range from $35 - $52,000 per year with benefits. No other major at UNF offers an event quite like this.

Graduates of the Coggin T&L Flagship Program are well-positioned for success, but a competitive job market makes a college degree only one piece in the puzzle. It is critical to build a professional network, gain practical experience and take advantage of the many unique opportunities that will make a lasting impression on one’s career potential.

For more information about TLS events and T&L Flagship opportunities, contact TLSociety@unf.edu or Lynn Brown.

Last year UNF T&L students were awarded $29,000 in scholarships. The 2011 scholarship award process will begin in February so be sure to visit the Coggin scholarship page to apply. Remember, you can’t win if you don’t apply!
**Life After Graduation: Toby Robin**

By: Kyle McNamara

Matthew “Toby” Robin graduated in August 2010. As president of TLS in 2009-2010, Toby said the experience prepared him for what is required in business day in, day out. Faculty leadership, rigorous coursework and opportunities outside the classroom prepared him for the challenges he faces as a logistics professional today.

Toby is currently employed at [Gexprom Services](#) as a member of the Distribution & Services Leadership Program. Toby works an average 55 hours a week. His current duties include cycling accounts, daily reports, warehouse management, lighting quotations and becoming educated with new energy solutions such as solar panels, and wind energy. Toby says, “Every day is different and that is one of the things I love. One day I will be designing a barcode labeling solution for GE Healthcare. The next day I will be assisting in operations and the necessary activities needed to get products out the door.”

Toby says he owes most of his success to the great networking and leadership training opportunities as a member of TLS and as a student of the T&L Flagship Program.

**IMPORTANT Upcoming Dates**

By: Holly McNally

**TLS Meeting:** Wednesday, January 12, 9:00 p.m. (42/1020) Join TLS for the first meeting of the semester. Elections for Vice President & plans for the new semester. Sponsored by Bono’s Barbeque. Get your Pork on!

**T&L Flagship Executive Spotlight:** Wednesday, January 12, JAXPORT: “Charting the Course for Global Competitiveness” with Raul Alfonso, JAXPORT Senior Director Global Marketing & Trade Development. Networking reception at 4:30 p.m. followed by a presentation 6:00-7:15 p.m. at the UNF University Center, Bldg. 43.

**Tour of BMW Distribution Center:** Friday, January 21, 10:00 a.m. - 2:30 p.m. Transportation and lunch provided. Limit is 20 participants. RSVP TLSociety@unf.edu.

**Professional Networking Reception for ALL T&L Students:** Friday, January 21, 6:00 - 9:00 p.m. The Propeller Club is hosting a FREE networking reception for students in the T&L program. The networking reception will be a business casual atmosphere with appetizers and beverages. This is a great opportunity to build your professional network and practice your skills! UNF University Center (Bldg. 43). RSVP TLSociety@unf.edu.

**Reminder: T&L Spring Career Day on Friday February 25.** Deadline to register is January 21, [http://www.unf.edu/coggin/trans_logist/career_day.html](http://www.unf.edu/coggin/trans_logist/career_day.html)

**Get To Know TLS President: Shatise Johnson**

Shatise is president of TLS and a senior majoring in Transportation and Logistics. “I've been fascinated with semi trucks for as long I can remember. Picture me as the kid bouncing my arm up and down waiting for a driver to blow their air horn. My curiosity and desire to enhance my knowledge of the movement of goods led to my enrollment in this program. I enjoy working in transportation and researching the trucking industry to stay ahead of the curve. Being a student and becoming a part of TLS is like getting a deal that will last a lifetime. Not only am I earning a degree, but I’ve become a part of a strong network of individuals who are committed to improving supply chains across the globe. You can never learn and/or network enough. I recommend this experience to anyone with an interest in logistics.

**FYI: Christmas begins at Hubbard House**

Since 2002 a collaborated effort between TLS and the Propeller Club has helped make the holidays happier for the residents of [Hubbard House](#), a shelter for victims of domestic violence.

On Saturday, December 4, members of the Propeller Club and TLS delivered gifts and decorated the lobby for the residents of the Hubbard House. This year TLS donated $600 in gift cards and $1,500 worth of toys and gifts. The Propeller Club donated $1,000 in cash and provided $500 in gifts and decorations. All proceeds from Cookie Wednesday were used to fund the Hubbard House holiday drive.

While decorating the lobby we experienced a magical moment when two little boys saw the holiday decorations and started dancing and jumping for joy shouting, “Merry Christmas, it's Christmas!” It is a wonderful tradition that becomes more meaningful every year. Thanks to everyone who helped make the TLS community service project a heartwarming success!