

**UNIVERSITY OF NORTH FLORIDA  
TRAINING & SERVICES INSTITUTE, INC.**

**FY 2008 APPROVED BUDGETS**

FY 2008 Budgets for IPTM, PSI and TSI Administration were approved at the TSI Finance & Audit Committee Meeting on May 3, 2007

	FY 2008 TSI Board of Directors Approved Budgets for		
	Institute of Police Technology Management (IPTM)	Public Safety Institute (PSI)	TSI Administration *
<b>REVENUE</b>			
Tuition	\$ 2,450,564	\$ 635,525	\$ -
Contracts	1,758,885	77,994	-
Grants	3,000,000	-	-
Sales - Computer	313,935	-	-
Sales - Publications	339,934	-	-
Sales - Other	1,880	-	-
Radar Testing Revenue	97,500	-	-
Refunds	(103,586)	(28,859)	-
IPTM Overhead Assessment (5% of Revenue)	-	-	398,135
TSI Investment Income	-	-	715,983
UNF Foundation (Cost Reimbursement)	-	-	447,245
PSI Overhead Assessment (5% of Revenue)	-	-	35,675
<b>Total Revenue</b>	<b>\$ 7,859,112</b>	<b>\$ 684,660</b>	<b>\$ 1,597,038</b>
<b>EXPENDITURES - Recurring</b>			
Salaries and Fringe Benefits	\$ 2,170,000	\$ 131,567	\$ 892,051
Administrative - Other Personal Services	106,712	11,556	5,000
Administrative - Operating Expenses (OE)	450,000	31,995	89,000
Administrative - Audit Expenses (UNF TSI and UNF Foundation)	-	-	84,700
Administrative - Operating Capital Outlay	50,000	5,000	5,000
<u>IPTM and PSI Course Expenses (CE)</u>			
CE - Contract Instructors	928,200	205,000	-
CE - Operating Expenses	2,616,309	127,200	-
CE - Operating Capital Outlay	375,000	-	-
CE - Transfers to TSI Administration (overhead 5%)	398,135	35,675	-
<u>TSI - University Administration (UA)</u>			
UA - President's Salary and Fringe Benefits	-	-	185,133
UA - Operating Expenses	-	-	30,000
UA - Governmental Relations	-	-	98,500
UA - University Center Parking	-	-	22,350
UA - Outside Legal Counsel	-	-	20,000
UA - Other salaries and Fringe Benefits	-	-	12,612
TSI - First Coast Technology Park - Operating Expenses	-	-	91,500
TSI - Faculty Development	-	-	50,000
<b>Total Expenditures</b>	<b>\$ 7,094,356</b>	<b>\$ 547,993</b>	<b>\$ 1,585,846</b>
<b>Revenues Over/(Under) Expenditures</b>	<b>\$ 764,756</b>	<b>\$ 136,667</b>	<b>\$ 11,192</b>

\* TSI/Foundation Accounting, University Administration, Faculty Development and First Coast Technology Park

**UNIVERSITY OF NORTH FLORIDA TRAINING & SERVICES INSTITUTE, INC.**  
**TSI ADMINISTRATION ACCOUNTS**  
(TSI/Foundation Accounting, University Administration, Faculty Development and First Coast Technology Park)

<b>REVENUE</b>	<b>FY 2007</b>	<b>FY 2008</b>	<b>TSI Administration</b>	
	<b>Approved Budget</b>	<b>BUDGET REQUEST</b>	<b>Increase/(Decrease) Amount</b>	<b>Percent</b>
IPTM Overhead Assessment (5% of Revenue)	\$ 387,807	\$ 398,135	\$ 10,328	3%
TSI Investment Income	635,000	715,983	80,983	13%
UNF Foundation (Cost Reimbursement)	422,245	447,245	25,000	6%
PSI Overhead Assessment (5% of Revenue)	34,139	35,675	1,536	4%
<b>Total TSI Administration Proposed Revenue</b>	<b>\$ 1,479,191</b>	<b>\$ 1,597,038</b>	<b>\$ 117,847</b>	<b>8%</b>

  

<b>EXPENDITURES</b>	<b>FY 2007</b>	<b>FY 2008</b>	<b>TSI Administration</b>	
	<b>Approved Budget</b>	<b>BUDGET REQUEST</b>	<b>Increase/(Decrease) Amount</b>	<b>Percent</b>
<b>a) TSI/FDN Accounting</b>				
TSI/FDN Acctg - Salaries and Fringe Benefits	\$ 797,594	\$ 892,051	94,457	12%
TFA Salaries - Other Personal Services	9,000	5,000	\$ (4,000)	-44%
Operating Expenses (OE) - Recurring	89,000	89,000	-	0%
Operating Capital Outlay - Recurring	5,000	5,000	-	0%
OE Audit Expenses	75,000	84,700	9,700	13%
<b>TSI/FDN Accounting Total OPS, OE, OCO</b>	<b>\$ 975,594</b>	<b>\$ 1,075,751</b>	<b>\$ 100,157</b>	<b>10%</b>
<b>b) University Administration</b>				
Operating Expenses - Recurring	\$ 25,000	\$ 30,000	\$ 5,000	20%
UA - University Center Parking	22,107	22,350	243	1%
UA - Governmental Relations	68,500	98,500	30,000	44%
UA - Outside Legal Counsel	20,000	20,000	-	0%
UA - Other salaries	12,000	12,612	612	5%
UA - President's Salary and Fringe Benefits	185,133	185,133	-	0%
<b>University Administration Total Operating Expenses</b>	<b>\$ 332,740</b>	<b>\$ 368,595</b>	<b>\$ 35,855</b>	<b>11%</b>
<b>c) University Academic Affairs</b>				
Faculty Development	\$ 50,000	\$ 50,000	\$ -	0%
<b>d) First Coast Technology Park</b>				
Operating Expenses	\$ 96,000	\$ 91,500	\$ (4,500)	-5%
<b>TSI Administration Proposed - Total Expenditures</b>	<b>\$ 1,454,334</b>	<b>\$ 1,585,846</b>	<b>\$ 131,512</b>	<b>9%</b>
<b>Revenues Over/(Under) Expenditures</b>	<b>\$ 24,857</b>	<b>\$ 11,192</b>	<b>\$ (13,665)</b>	<b>-55%</b>

All increases are considered recurring.

<b>REVENUE</b>	<b>FY 2007</b>	<b>FY 2008</b>	<b>IPTM</b>	
	<b>Approved Budget</b>	<b>BUDGET REQUEST</b>	<b>Increase/(Decrease)</b>	
			<b>Amount</b>	<b>Percent</b>
Tuition	\$ 2,270,000	\$ 2,450,564	\$ 180,564	8%
Contracts	1,758,885	1,758,885	-	0%
Grants	3,000,000	3,000,000	-	0%
Sales - Computer	300,000	313,935	13,935	5%
Sales - Publications	320,000	339,934	19,934	6%
Sales - Other	1,880	1,880	-	0%
Radar Testing Revenue	105,375	97,500	(7,875)	-7%
Refunds	(94,805)	(103,586)	(8,781)	9%
Miscellaneous - Other	-	-	-	--
<b>Total Proposed Revenue</b>	<b>\$ 7,661,335</b>	<b>\$ 7,859,112</b>	<b>\$ 197,777</b>	<b>3%</b>

<b>EXPENDITURES</b>	<b>FY 2007</b>	<b>FY 2008</b>	<b>IPTM</b>	
	<b>Approved Budget</b>	<b>BUDGET REQUEST</b>	<b>Increase/(Decrease)</b>	
			<b>Amount</b>	<b>Percent</b>
<b><u>IPTM - Administrative - Operating Expenses</u></b>				
Other Personal Services	\$ 100,000	\$ 106,712	\$ 6,712	7%
Administrative Operating Expenses	500,000	450,000	(50,000)	-10%
Transfers Out to TSI Overhead - (5% of Revenue)	387,807	398,135	10,328	3%
Operating Capital Outlay (OCO)	50,000	50,000	-	0%
Salaries & Fringe Benefits	2,170,000	2,170,000	-	0%
<b><u>IPTM - Course - Operating Expenses</u></b>				
Contract Instructors	896,200	928,200	32,000	4%
Course Expenses	2,470,000	2,616,309	146,309	6%
Operating Capital Outlay (OCO)	375,000	375,000	-	0%
<b>IPTM PROPOSED - Total Expenditures</b>	<b>\$ 6,949,007</b>	<b>\$ 7,094,356</b>	<b>\$ 145,349</b>	<b>2%</b>
<b>Revenues Over/(Under) Expenditures</b>	<b>\$ 712,328</b>	<b>\$ 764,756</b>	<b>\$ 52,428</b>	<b>7%</b>

All increases are considered recurring.

<b>REVENUE</b>	<b>FY 2007</b>	<b>FY 2008</b>	<b>IPTM</b>	
	<b>Approved Budget</b>	<b>BUDGET REQUEST</b>	<b>Increase/(Decrease)</b>	
			<b>Amount</b>	<b>Percent</b>
Tuition	\$ 633,420	\$ 635,525	\$ 2,105	0%
Contracts	49,350	77,994	\$ 28,644	58%
Refunds	(45,645)	(28,859)	\$ 16,786	-37%
Miscellaneous - Other	-	-	\$ -	--
<b>Total Proposed Revenue</b>	<b>\$ 637,125</b>	<b>\$ 684,660</b>	<b>\$ 47,535</b>	<b>7%</b>

<b>EXPENDITURES</b>	<b>FY 2007</b>	<b>FY 2008</b>	<b>PSI</b>	
	<b>Approved Budget</b>	<b>BUDGET REQUEST</b>	<b>Increase/(Decrease)</b>	
			<b>Amount</b>	<b>Percent</b>
<b><u>Administrative - Operating Expenses</u></b>				
PSI - Other Personal Services (OPS)	\$ 10,000	\$ 11,556	\$ 1,556	16%
Administrative Operating Expenses	30,400	31,995	1,595	5%
Transfers Out to TSI Overhead - (5% of Revenue)	34,139	35,675	1,536	4%
Salaries & Fringe Benefits	114,000	131,567	17,567	15%
Operating Capital Outlay (OCO)	5,000	5,000	-	0%
<b><u>PSI - Course - Operating Expenses</u></b>				
Contract Instructors	205,000	205,000	-	0%
Course Expenses	127,200	127,200	-	0%
Operating Capital Outlay (OCO)	0	0	-	-
<b>PSI PROPOSED - Total Expenditures</b>	<b>\$ 525,739</b>	<b>\$ 547,993</b>	<b>\$ 22,254</b>	<b>4%</b>
<b>Revenues Over/(Under) Expenditures</b>	<b>\$ 111,386</b>	<b>\$ 136,667</b>	<b>\$ 25,281</b>	<b>23%</b>

All increases are considered recurring.